# United Suffolk Sheep Association Board of Directors Meeting – 2011/2012 Board North American International Livestock Expo November 10, 2012

**Board Member Present:** President, Rob Zelinsky, Vice-President, Bill MacCauley, Treasurer, Richard Schambow, Secretary, Amanda Everts and the following directors: Gary Hoskins (via phone), Amanda Bergsieker, Gerald Clair, Kim Ketcham, Rex Quam. Larry Pauly, Donna Mays, Lisa Webster, Bill Gergen and Jake Falleson were not present.

The meeting was conducted by President, Rob Zelinsky.

## **Approval of Past Meeting Minutes**

President Zelinsky called for any corrections or additions to the minutes from the revised April 2012 USSA Board Meeting held via conference call and the June 2012 USSA Board Meeting held in Sedalia, MO. Bill MacCauley made a motion approve the minutes of the revised April 2012 USSA Board Meeting held via conference call and the June 2012 USSA Board Meeting held in Sedalia, MO. The motion was seconded by Rex Quam. The motion passed.

# **Treasurer's Report (includes Budget Committee Report)**

Treasurer, Richard Schambow, reported the USSA had a profitable this year. The 2012/2013 budget was crunched (on the expense side) because there will be a month computer program payment (\$1500) rather than taking money from the investment account with the current financial market. Once the USSA gets through this fiscal year, financially the association should be in good shape. The biggest challenge for the association is finding additional revenue. Expenses have been significantly reduced compared to past years. The budget expenses were tighten this year by having the UJSSA pay the coordinator's allowance and reducing the funds for promotion and advertising funds. Major expenses for the USSA this year include purchasing a new computer for the office, providing a raise for Amanda and allowing some funds to be available to pay a part-time employee. The association will need to find a way to fund any extra activities outside the budget. The computer program should not have too much more added cost than maintenance fees unless there are some major reprogramming requirements. Dr. Clair made a motion to approve the Treasurer's Report. The motion was seconded by Kim Ketcham. The motion passed.

### **Secretary's Report**

Secretary, Amanda Everts, reported for the 2011/2012 Fiscal year the USSA registered 8,761 sheep (down from last year), transferred about 3100 sheep and are 700 active senior members. Checking account balance is approximately \$11,000. Bill MacCauley made a motion to approve the Secretary's Report. The motion was seconded by Amanda Bergsieker. The motion passed.

### **Committee Reports**

### **ByLaws**

It was reported that all the proposed ByLaws changes passed by vote of the membership. Chairman Clair reported that there shouldn't be a write-in line on the ballot as the current ByLaw state that in order to run for the board that individual must be pre-qualified. Additionally, there needs to be definition in the ByLaws in regards to Secretary having the ability to hire or fire an employee. Secretary Everts reported that all the proposed changes passed by a vote of the membership.

### **Futurity**

Chairman Schambow reported there were about six individuals participating in the futurity this year. Changes were made last year because in years past there were instances that there few participants in some districts and several in another district but the payout would be the same across the districts, no matter how many shows the participant

exhibited at. There was a short discussion on new ways and current ways the futurity program is advertised. The board and USSA office will continue to explore new avenues to promote the futurity program.

### Marketing / Promotion

No report.

### Hospitality

Chairwoman Bergsieker reported that there will be a hospitality event held during NAILE at Ruby Mountain Sheep Co. pens.

### **Ambassador**

Chairman Ketcham reported that Danielle Whittmann was selected to be the 2012 UJSSA Ambassador to serve a term that runs from November 2012 to November 2013.

### **NAILE Market Lamb**

President Zelinsky reported that there were 28 market lamb entries for this year's monies and there are lambs who are eligible for the champion and reserve champion money. President Zelinsky would like to see the juniors take over more responsibility of that program but still have a member from the USSA Board to be apart of that committee.

### **New Business**

**Suffolk Conference Recording**- A brief discussion took place and the board determined that a recorded copy of the Suffolk Conference is available to purchase from the USSA Office for \$10.

Kim Ketcham reported on behalf of Larry Pauly in regards to Larry's concerns for the safety of the attendees at the All-American Nugget Show and Sale at Reno. Additionally, there are concerns about the oversight of that event and how the Nugget accommodates the association. President Zelinsky stated that more information needs to be gathered on this topic, especially since the directors representing that district were not present at the meeting and that the association shouldn't reverse its course of having the National Suffolk Show at Reno next summer.

President Zelinsky thanked outgoing board members for their service to the association.

Kim Ketcham made a motion to adjourn the meeting. Bill MacCauley seconded the motion. The meeting was adjourned.